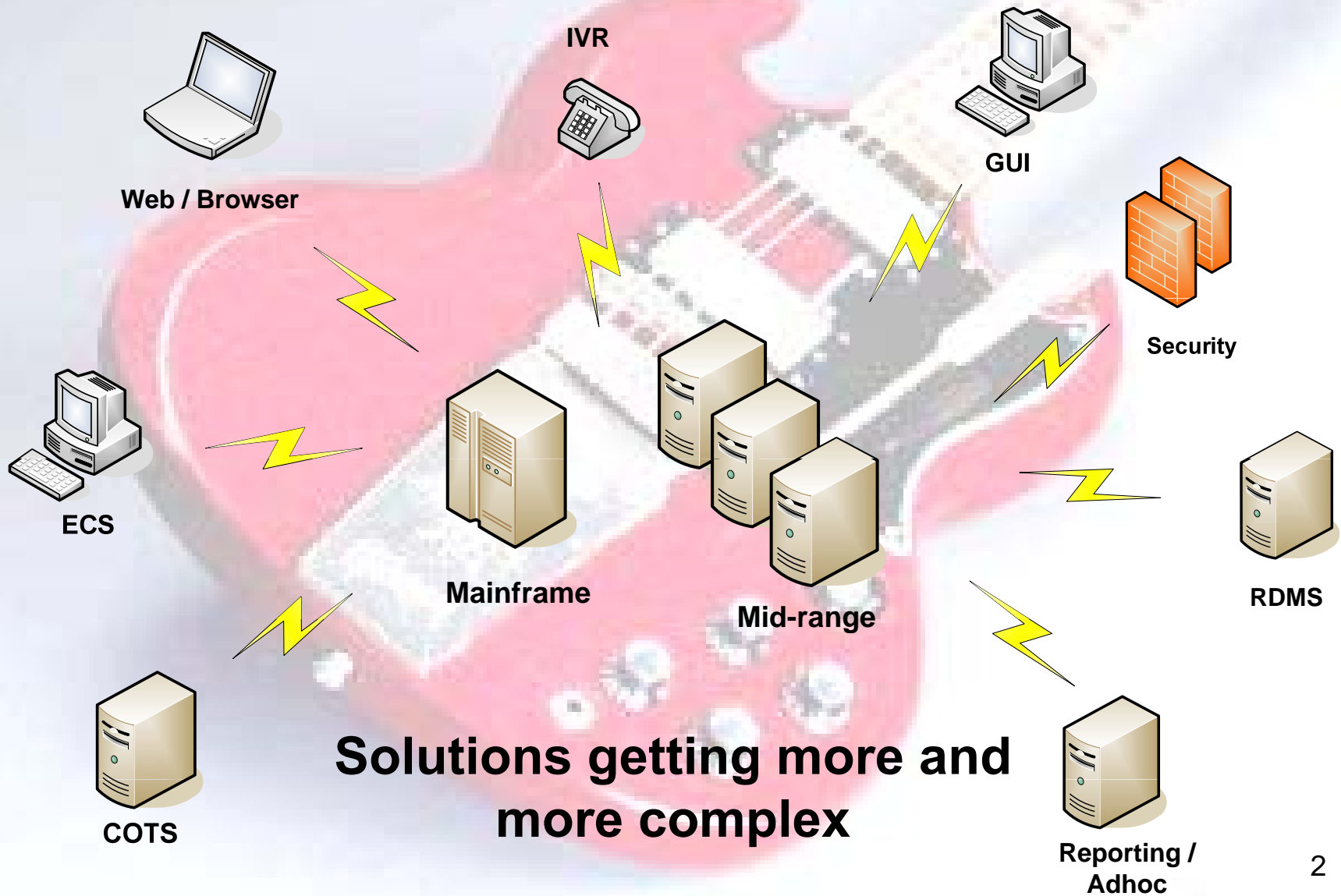


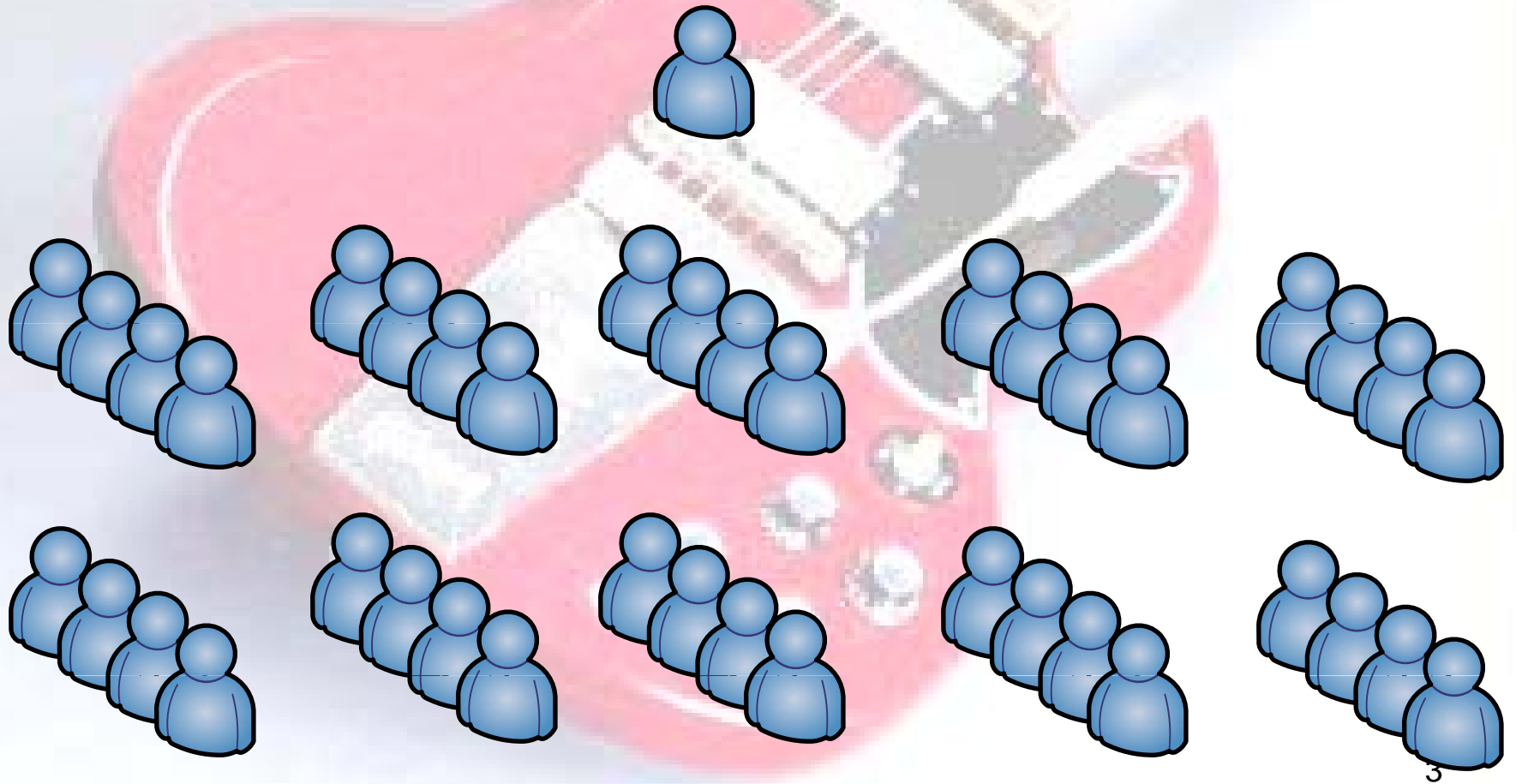
Vendor View

Alan Bratton
ACS

Nature of the Projects



Nature of the Teams



Introduces the Questions...

- How do I plan for that?
- How do I track that?
- How do I manage the requirements for that?
- How do I manage the subcontractors?
- How do I keep all of these people straight?

How CMMI Helps

How do I plan that?	PP – Project Planning
How do I track that?	PMC – Project Monitoring and Control
How do I manage that pile of requirements?	REQM – Requirements Management
How do I manage the subcontractors?	SAM – Supplier Agreement Management
How do I keep all of these people straight?	PPQA – Process and Product Quality Assurance
Rest of Level 2	CM – Configuration Management MA – Measurement and Analysis

PP - Project Planning

- Purpose – to establish and maintain plans that define project activities
- Specific Goals
 - SG1 - Establish Estimates
 - SG2 – Develop a Project Plan
 - SG3 – Obtain Commitment to the Plan

Helps to answers the question – How do I plan that?

How the CMMI Helps Delivery Organizations

- It enables better project performance
- It enables better organizational performance
- It enables better oversight
- Flexible approach
 - Structured Representation
 - Continuous Representation

We don't have to invent it...or make it up

Lessons Learned



- Treat it like a project
 - Stakeholders, budget, talent, timeframe
- Define the Scope
 - Staged Representation
 - Define the organization
- Healthy Tension – Process vs. Project

CMMI Risks



- Half measures are costly
 - CMMI initiatives are projects
 - CMMI Initiatives require commitment and investment to be successful
- Process for Process sake
- What is your number?
- It takes time

Benefits FAR Outweigh the Risks!!!

- Our solutions are gaining greater and greater depth and breadth
- Our business model will continue to change
- Technology will continue to progress
- CMMI Initiatives now prepare vendors and customers more prepared to grow our industry