

Georgia Medicaid Management Information System (MMIS) Procurement: Roadblocks and Endurance

Presentation to
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8/14/2007



DCH Mission

ACCESS



Access
to affordable,
quality health
care in our
communities

RESPONSIBLE



Responsible
health planning
and use of
health care
resources

HEALTHY



Healthy
behaviors and
improved
health
outcomes

Top 5 Initiatives for DCH in FY 2007



Medicaid
Transformation



Consumerism



Integrity of our
Programs & Safety Net



Health Improvement &
Resolving Disparities



Uninsured: Community
Solutions



Points to Cover

- First Steps
- Request for Proposal (RFP)
- Evaluation of Proposals
- Preparation for Design, Development and Implementation (DDI)
- Questions



First Steps

- Pre- and Post- Implementation Assistance Consultant
 - December 2005: DCH starts process to procure a consultant to provide expert assistance with:
 - An evaluation of the current system and possible replacement options
 - Develop an APD and RFP if needed
 - Assist during implementation and certification if needed
 - March 2006: Contract executed with Team Capgemini
 - Includes subcontractors Fox Systems and Health Management Associates
 - At that point, the contract with the current MMIS vendor was due to expire in June, 2008



First Steps

- Current System Assessment and MMIS Procurement Options Analysis
 - Description of current system and overview of functionality
 - MITA maturity assessment of current system
 - Analysis of five possible options to continue MMIS operations:
 - Negotiate new contract with current vendor
 - Vendor takeover of current system
 - Vendor management/"Best of Breed"
 - State takeover of current system
 - Replace current system



First Steps

- After the cost analysis and risk analysis of the options, Team Capgemini recommended replacing the current system
- Major reasons for this recommendation were:
 - Potential cost savings from an efficient and flexible state-of-the-art system
 - A competitive bid process encourages competition, which leads to lower contract pricing
 - Insufficient state staff resources to implement a state takeover or vendor management solution



Request for Proposal

- Timeline Revision
 - In order to procure and implement a new MMIS, the current contract had to be extended to June 2009
 - The state negotiated one additional option for 2010
- Joint Application Requirement (JAR) Sessions
 - Team Capgemini conducted requirements gathering sessions with business and system analysts



Request for Proposal

- Drafting the RFP
 - The RFP was based on requirements gathered from DCH and a thorough review of recent RFPs from other states
 - The draft of the RFP was reviewed and approved by management
 - Released Nov, 2006



Evaluation of Proposals

- Evaluation Team
 - A team of subject matter experts (SMEs) were identified to review and evaluate the vendor proposals
- Sequestered Evaluation
 - The proposals were kept in a secure evaluation room
 - Evaluators had to verify their identity and sign-in to enter the evaluation room to read and evaluate the proposals



Evaluation of Proposals

- Independent Scoring
 - Each evaluator read and scored the vendor proposals independently
 - The scores were entered into a spreadsheet and averaged to create the final score for each requirement
 - At least three evaluators scored each requirement
- Currently awaiting approval from the Centers for Medicare and Medicaid Services (CMS)

Preparation for DDI

- Formation of project team and infrastructure
 - Governance Committee formed
 - CIO and Medical Assistance Director selected to lead the project
 - Team Capgemini will provide consulting services throughout the DDI and certification phases
 - SMEs from the business units have been identified to lead MMIS sub-system components of the DDI phase
 - An internal SharePoint Web site set up to facilitate document storage and sharing



Preparation for DDI

- Create framework of project management processes
 - The DDI project team is developing internal processes including:
 - Communication Plan
 - Risk and Issue Management Plan
 - Time Management Plan
 - Budget Management
 - Scope Management and Change Control
 - Roles/Responsibilities Matrix
 - Governance Committee



Questions

- Any Questions?